

Bell & Howell Company

Business Equipment Group

ROCHESTER FILM DIVISION

1000 DRIVING PARK AVE. • ROCHESTER, NEW YORK 14613

TELEPHONE: GL 8-0770 • LONG DISTANCE AREA CODE 716 GL 8-0770

June 18, 1965

Mr. T. Nelson, Systems Consultant
Box 1546
Poughkeepsie, New York 12603

Dear Mr. Nelson:

In following through on your request for information on

BELL & HOWELL MICROFILMS,

we wish to express our appreciation for your interest and to hand you copy of our Microfilm Booklet describing the characteristics of this specialized product group, as well as folder on our

MICROFILM NEGATIVE TYPE 1K,

the item which prompted your inquiry.

We shall be pleased to hear from you regarding any specific questions you may have and look forward to serving you through one of our established distributor channels.

Again many thanks for your interest,

Sincerely,



Karl H. Foesten/fz
Sales Manager

BUSINESS EQUIPMENT GROUP

MICRO-DATA DIVISION
Microfilm Equipment

MICRO PHOTO DIVISION
Microfilming Services

BAUMFOLDER DIVISION
Folding Machines

DITTO, INCORPORATED
Duplicating Products

PHILLIPSBURG DIVISION
Mail Inserters

ROCHESTER FILM DIVISION
Microfilm & Graphic Arts Film